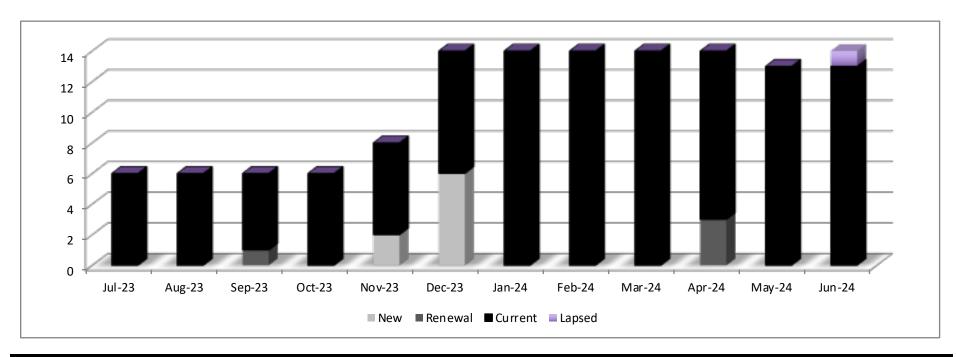
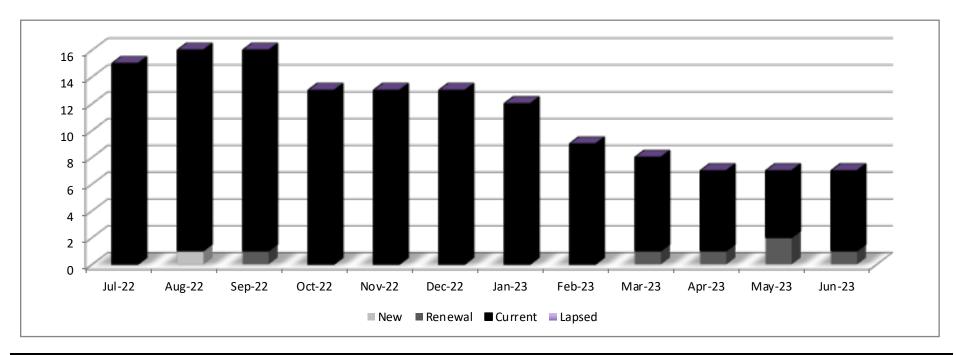
Yearlong Trend of Total Membership July 2023 to June 2024



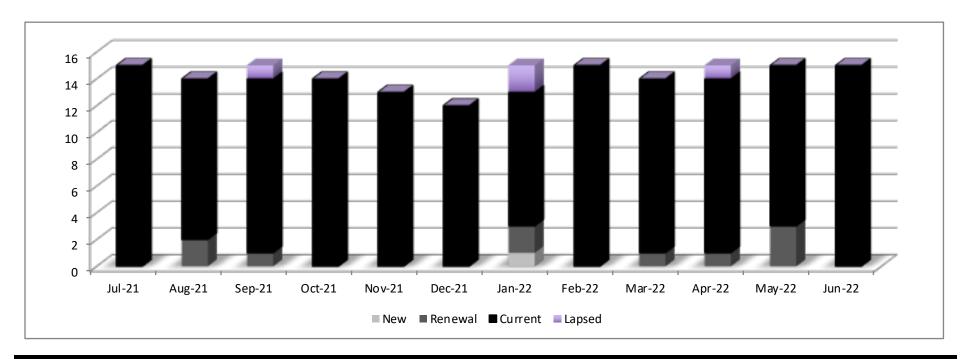
	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Total
New	0	0	0	0	2	6	0	0	0	0	0	0	8
Lapsed	0	0	0	0	0	0	0	0	0	0	0	1	1
Renewal	0	0	1	0	0	0	0	0	0	3	0	0	4
Current	6	6	5	6	6	8	14	14	14	11	13	13	
Total	6	6	6	6	8	14	14	14	14	14	13	14	
Gain/Loss	-1	0	0	0	2	6	0	0	0	0	-1	1	7
% Change	-14.29%	0.00%	0.00%	0.00%	33.33%	75.00%	0.00%	0.00%	0.00%	0.00%	-7.14%	7.69%	100.00%
Non-Renew	1	0	0	0	0	0	0	0	0	0	1	0	2
Student NR	0	0	0	0	0	0	0	0	0	0	0	0	0
									YTD % of	Renewals	(w/o Student No	on-Renewals)	71.43%

Yearlong Trend of Total Membership July 2022 to June 2023



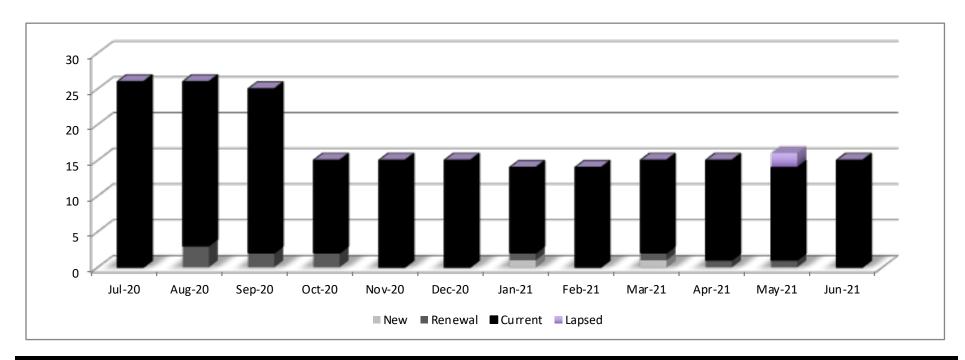
	1 22	Aug 22	Son 22	Oct 22	Nov 22	Dog 22	Jan 22	Eab 22	Mar 22	Anz 22	May 22	1.m 22	Total
	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	<i>Apr-23</i>	May-23	Jun-23	Total
New	0	1	0	0	0	0	0	0	0	0	0	0	1
Lapsed	0	0	0	0	0	0	0	0	0	0	0	0	0
Renewal	0	0	1	0	0	0	0	0	1	1	2	1	6
Current	15	15	15	13	13	13	12	9	7	6	5	6	
Total	15	16	16	13	13	13	12	9	8	7	7	7	
Gain/Loss	0	1	0	-3	0	0	-1	-3	-1	-1	0	0	-8
% Change	0.00%	6.67%	0.00%	-18.75%	0.00%	0.00%	<i>-7.69%</i>	-25.00%	-11.11%	-12.50%	0.00%	0.00%	<i>-53.33%</i>
Non-renew	0	0	0	3	0	0	0	3	1	1	0	0	8
	•		_	_	_	_		•	YTD # of S	Student Me	embers Non-	-Renewals	0
									YTD % of	Renewals	(w/o Student N	on-Renewals)	40.00%

Yearlong Trend of Total Membership July 2021 to June 2022



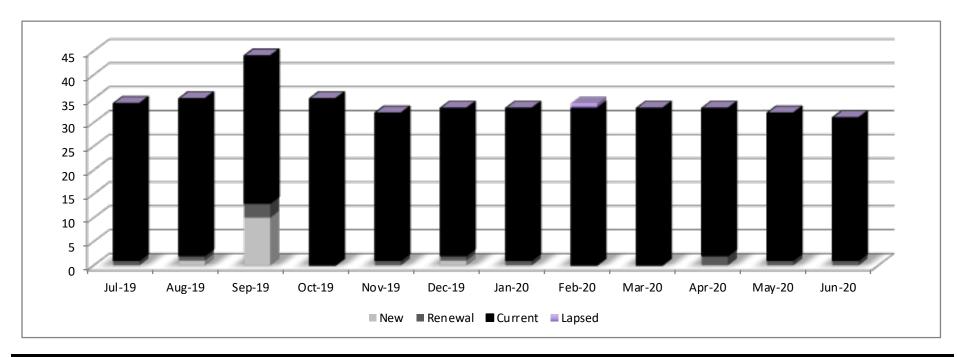
	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total
New	0	0	0	0	0	0	1	0	0	0	0	0	1
Lapsed	0	0	1	0	0	0	2	0	0	1	0	0	4
Renewal	0	2	1	0	0	0	2	0	1	1	3	0	10
Current	15	12	13	14	13	12	10	15	13	13	12	15	
Total	15	14	15	14	13	12	15	15	14	15	15	15	
Gain/Loss	0	-1	1	-1	-1	-1	3	0	-1	1	0	0	0
% Change	0.00%	-6.67%	7.14%	-6.67%	-7.14%	-7.69%	25.00%	0.00%	-6.67%	7.14%	0.00%	0.00%	0.00%
Non-renew	0	0	0	1	1	1	0	0	1	0	0	0	4
									YTD # of S	Student Me	embers Non-	-Renewals	0
									YTD % of	Renewals	(w/o Student No	on-Renewals)	93.33%

Yearlong Trend of Total Membership July 2020 to June 2021



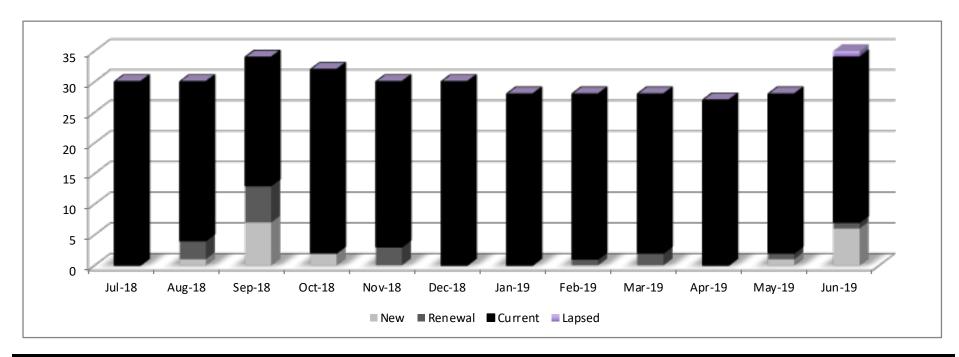
	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
										•			
New	0	0	0	0	0	0	1	0	1	0	0	0	2
Lapsed	0	0	0	0	0	0	0	0	0	0	2	0	2
Renewal	0	3	2	2	0	0	1	0	1	1	1	0	11
Current	26	23	23	13	15	15	12	14	13	14	13	15	
Total	26	26	25	15	15	15	14	14	15	15	16	15	
Gain/Loss	-5	0	-1	-10	0	0	-1	0	1	0	1	-1	-16
% Change	-16.13%	0.00%	-3.85%	-40.00%	0.00%	0.00%	-6.67%	0.00%	7.14%	0.00%	6.67%	-6.25%	-51.61%
Non-renew	5	0	1	10	0	0	2	0	0	0	1	1	20
									YTD # of	Student Me	embers Non	-Renewals	0
									YTD % of	Renewals	(w/o Student N	on-Renewals)	41.94%

Yearlong Trend of Total Membership July 2019 to June 2020



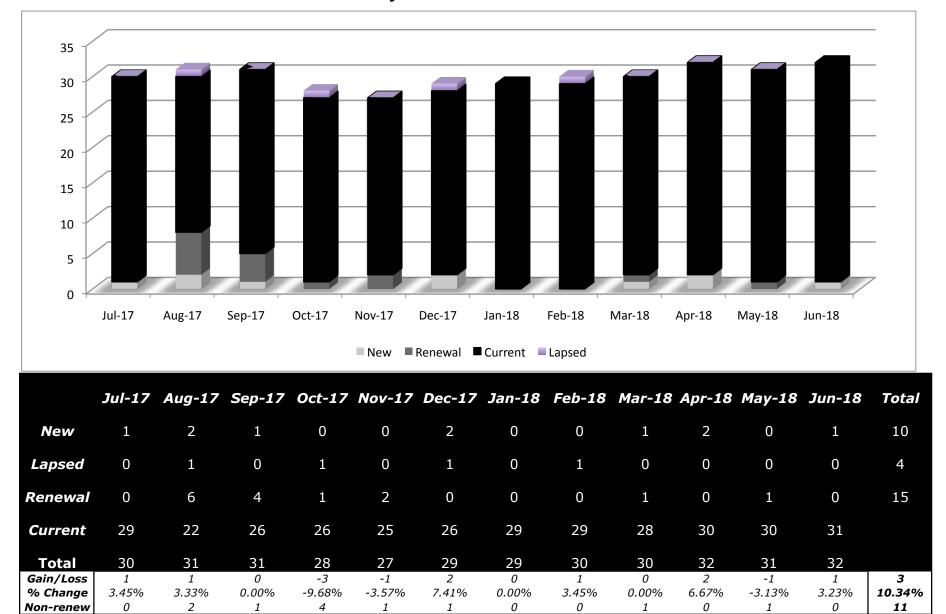
	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
New	0	1	10	0	0	1	0	0	0	0	0	0	12
Lapsed	0	0	0	0	0	0	0	1	0	0	0	0	1
Renewal	1	1	3	0	1	1	1	0	0	2	1	1	12
Current	33	33	31	35	31	31	32	33	33	31	31	30	
Total	34	35	44	35	32	33	33	34	33	33	32	31	
Gain/Loss	-1	1	9	-9	-3	1	0	1	-1	0	-1	-1	-4
% Change	-2.86%	2.94%	25.71%	-20.45%	-8.57%	3.13%	0.00%	3.03%	-2.94%	0.00%	-3.03%	-3.13%	-11.43%
Non-renew	1	0	1	9	3	0	0	0	1	0	1	0	16
									YTD # of S	Student Me	embers Non-	-Renewals	1
									YTD % of	Renewals	(w/o Student No	on-Renewals)	38.24%

Yearlong Trend of Total Membership July 2018 to June 2019



	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Total
New	0	1	7	2	0	0	0	0	0	0	1	6	17
Lapsed	0	0	0	0	0	0	0	0	0	0	0	1	1
Renewal	0	3	6	0	3	0	0	1	2	0	1	1	17
Current	30	26	21	30	27	30	28	27	26	27	26	27	
Total	30	30	34	32	30	30	28	28	28	27	28	35	
Gain/Loss	-2	0	4	-2	-2	0	-2	0	0	-1	1	7	3
% Change	-6.25%	0.00%	13.33%	-5.88%	-6.25%	0.00%	-6.67%	0.00%	0.00%	-3.57%	3.70%	25.00%	9.38%
Non-renew	2	1	3	4	2	0	2	0	0	0	0	0	14
									YTD # of S	Student Me	embers Non	-Renewals	0
									YTD % of	Renewals	(w/o Student N	on-Renewals)	56.25%

Yearlong Trend of Total Membership July 2017 to June 2018



Growth or Retention: Bronze: 1% or 65%; Silver: 2% or 70%; Gold: 3% or 75%; and Diamond: 10% or 80%

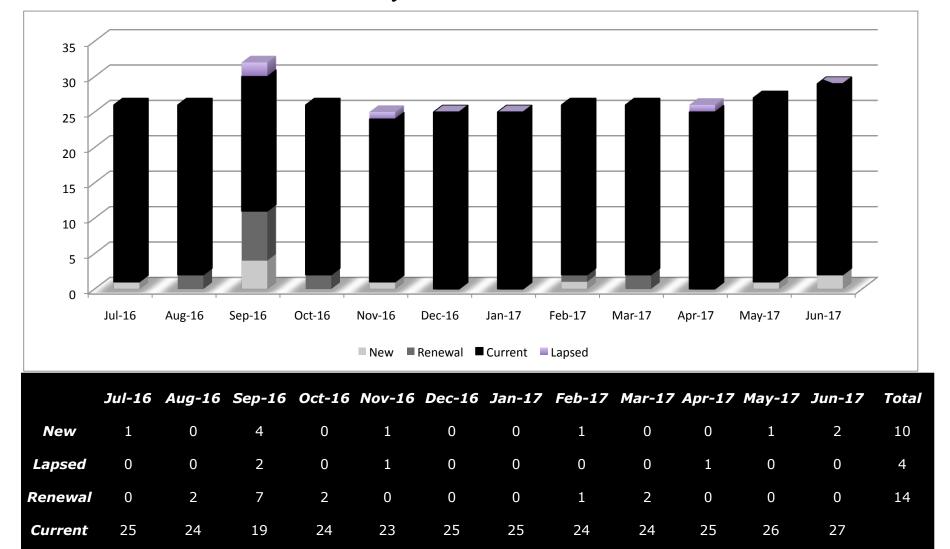
YTD # of Student Members Non-Renewals

YTD % of Renewals (w/o Student Non-Renewals)

1

67.86%

Yearlong Trend of Total Membership July 2016 to June 2017



Growth or Retention: Bronze \$50: 1% or 65%; Silver \$75: 2% or 70%; Gold \$100: 3% or 75%; and Diamond \$200: 10% or 80%

25

0

0.00%

26

1

4.00%

26

0

0.00%

26

0

0.00%

27

1

3.85%

YTD # of Student Members Non-Renewals

YTD % of Renewals (w/o Student Non-Renewals)

29

2

7.41%

4

16.00%

10

0

25

0

0.00%

Total

Gain/Loss

% Change

Non-renew

26

4.00%

0

26

0

0.00%

32

6

23.08%

26

-6

-18.75%

6

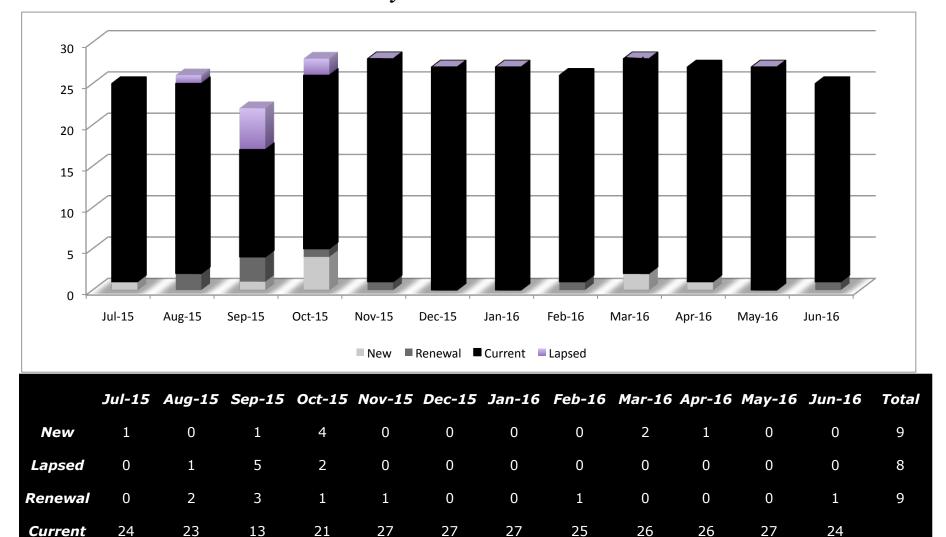
25

-1

-3.85%

3

Yearlong Trend of Total Membership July 2015 to June 2016



27

0

0.00%

26

-1

-3.70%

28

2

7.69%

27

-1

-3.57%

27

0

0.00%

25

-2

-7.41%

0

0.00%

27

-1

-3.57%

Total

Gain/Loss

% Change

25

0.00%

26

1

4.00%

28

6

27.27%

22

-4

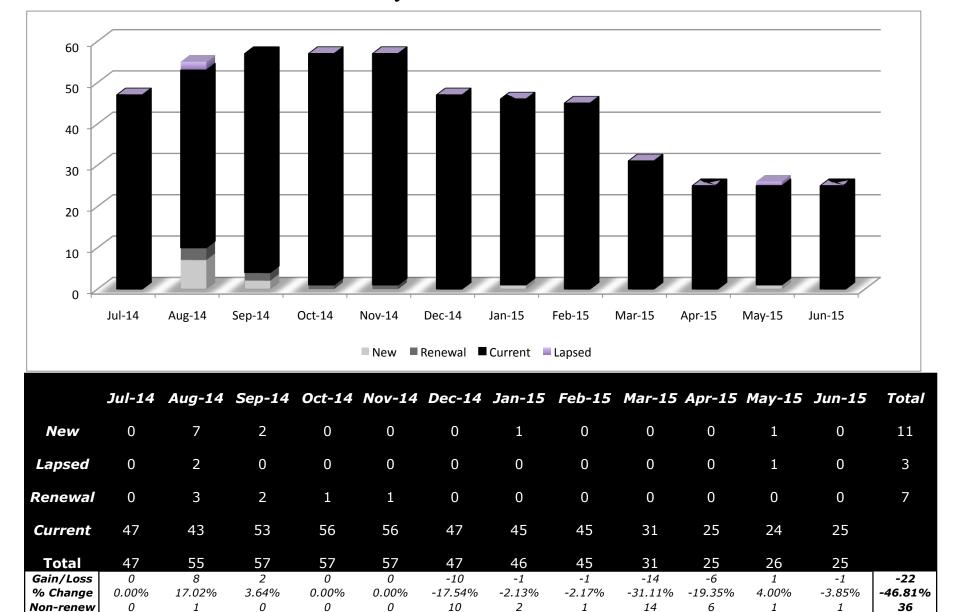
-15.38%

28

0

0.00%

Yearlong Trend of Total Membership July 2014 to June 2015



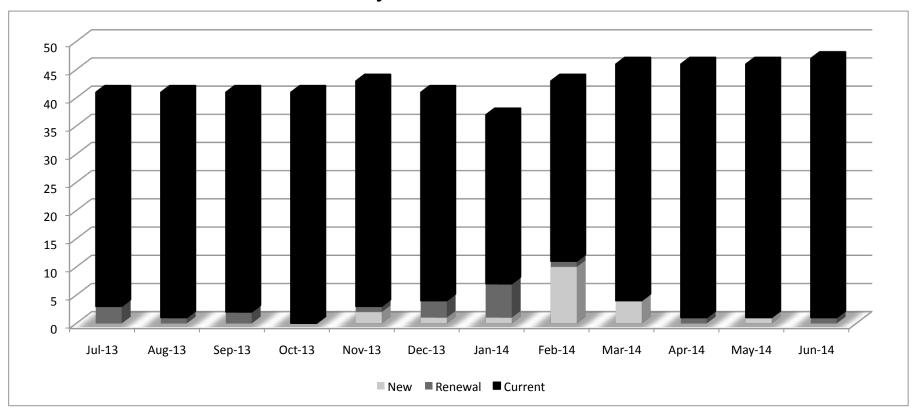
Growth or Retention: Bronze \$50: 1% or 65%; Silver \$75: 2% or 70%; Gold \$100: 3% or 75%; and Diamond \$200: 10% or 80%

YTD # of Student Members Non-Renewals

YTD % of Renewals (w/o Student Non-Renewals)

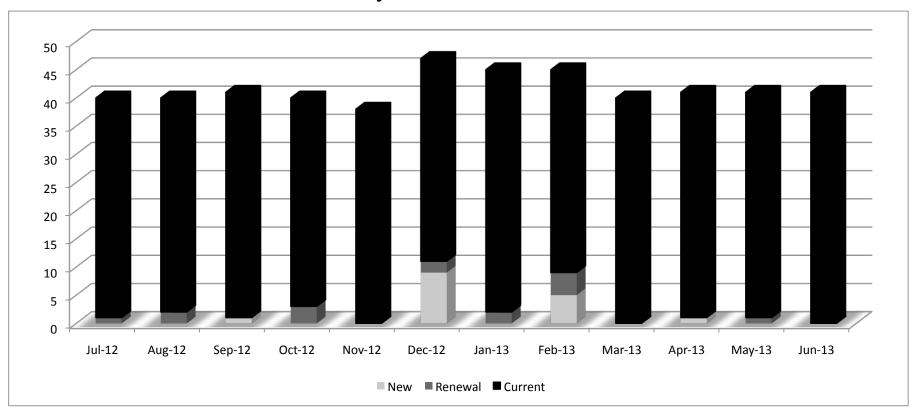
0

Yearlong Trend of Total Membership July 2013 to June 2014



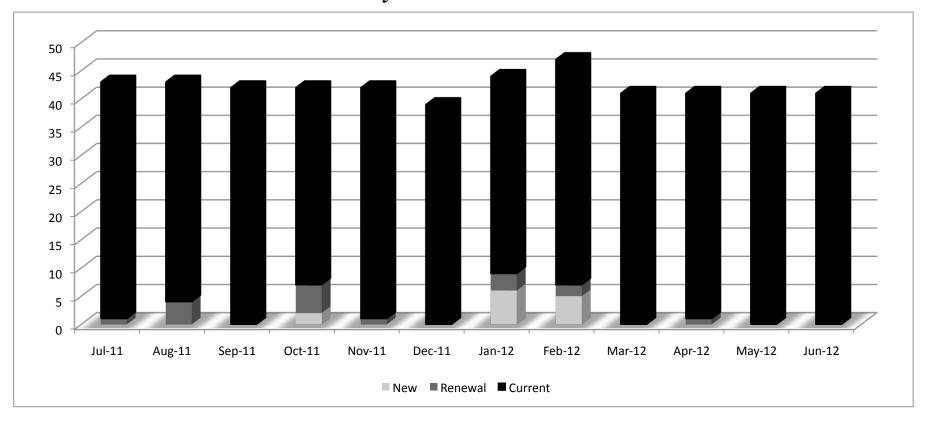
	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Total
New	0	0	0	0	2	1	1	10	4	0	1	0	19
Renewal	3	1	2	0	1	3	6	1	0	1	0	1	19
Current	38	40	39	41	40	37	30	32	42	45	45	46	
Total	41	41	41	41	43	41	37	43	46	46	46	47	
Gain/Loss	0	0	0	0	2	-2	-4	6	3	0	0	1	6
% Change	0.00%	0.00%	0.00%	0.00%	4.88%	-4.65%	<i>-9.76%</i>	16.22%	6.98%	0.00%	0.00%	2.17%	14.63%
Non-renew	0	0	0	0	0	3	5	4	1	0	1	-1	13

Yearlong Trend of Total Membership July 2012 to June 2013



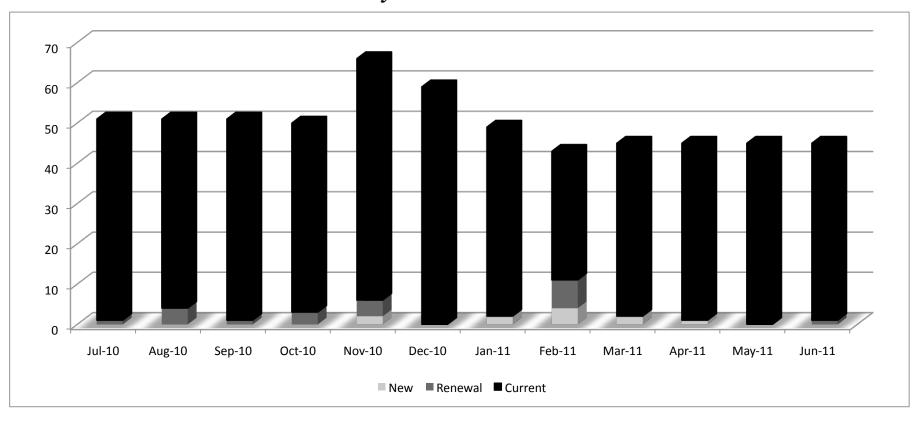
	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Total
New	0	0	1	0	0	9	0	5	0	1	0	0	16
Renewal	1	2	0	3	0	2	2	4	0	0	1	0	15
Current	39	38	40	37	38	36	43	36	40	40	40	41	
Total	40	40	41	40	38	47	45	45	40	41	41	41	
Gain/Loss	-1	0	1	-1	-2	9	-2	0	-5	1	0	0	0
% Change	-2.44%	0.00%	2.50%	-2.44%	-5.00%	23.68%	-4.26%	0.00%	-11.11%	2.50%	0.00%	0.00%	0.00%
Non-renew	1	0	0	1	2	0	2	5	5	0	0	0	16

Yearlong Trend of Total Membership July 2011 to June 2012



	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Total
New	0	0	0	2	0	0	6	5	0	0	0	0	13
Renewal	1	4	0	5	1	0	3	2	0	1	0	0	17
Current	42	39	42	35	41	39	35	40	41	40	41	41	
Total	43	43	42	42	42	39	44	47	41	41	41	41	
Gain/Loss	-2	0	-1	0	0	-3	5	3	-6	0	0	0	-4
% Change	-4.44%	0.00%	-2.33%	0.00%	0.00%	-7.14%	12.82%	6.82%	-12.77%	0.00%	0.00%	0.00%	-8.89%
Non-renew	2	0	1	2	0	3	1	2	6	0	0	0	17

Yearlong Trend of Total Membership July 2010 to June 2011



	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Total
New	0	0	0	0	2	0	2	4	2	1	0	0	11
Renewal	1	4	1	3	4	0	0	7	0	0	0	1	21
Current	50	47	50	47	60	59	47	32	43	44	45	44	
Total	51	51	51	50	49	48	49	43	45	45	45	45	
Gain/Loss	-1	0	0	-1	-1	-1	1	-6	2	0	0	0	-7
% Change	-1.92%	0.00%	0.00%	-1.96%	-2.00%	-2.04%	2.08%	-12.24%	4.65%	0.00%	0.00%	0.00%	-13.46%
Non-renew	1	0	0	1	3	1	1	10	0	1	0	0	18