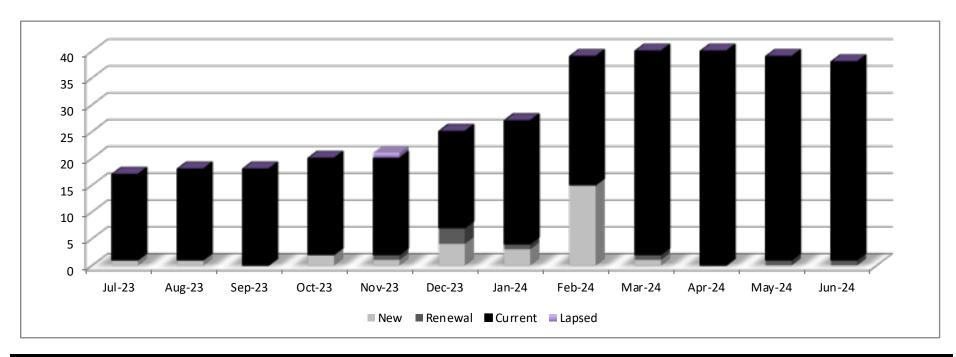
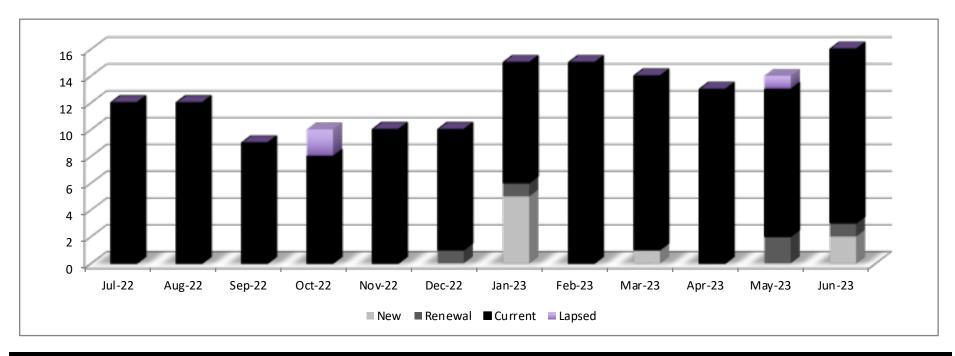
Yearlong Trend of Total Membership July 2023 to June 2024



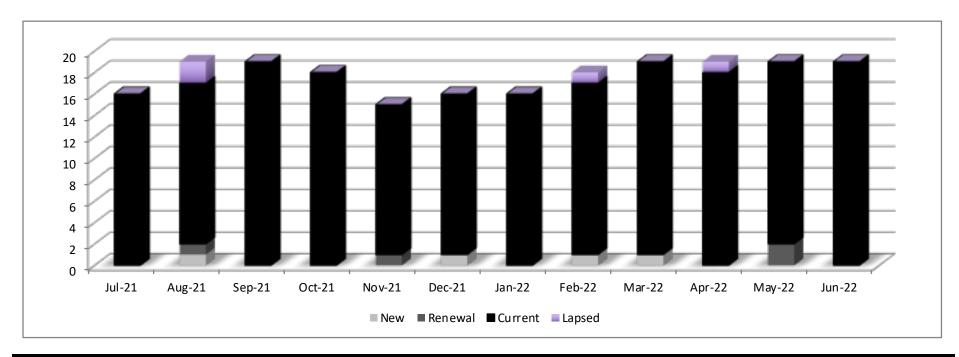
	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Total
New	1	1	0	2	1	4	3	15	1	0	0	0	28
Lapsed	0	0	0	0	1	0	0	0	0	0	0	0	1
Renewal	0	0	0	0	1	3	1	0	1	0	1	1	8
Current	16	17	18	18	18	18	23	24	38	40	38	37	
Total	17	18	18	20	21	25	27	39	40	40	39	38	
Gain/Loss	1	1	0	2	1	4	2	12	1	0	-1	-1	22
% Change	6.25%	5.88%	0.00%	11.11%	5.00%	19.05%	8.00%	44.44%	2.56%	0.00%	-2.50%	-2.56%	<i>137.50%</i>
Non-Renew	0	0	0	0	1	0	0	3	0	0	1	1	6
Student NR	0	0	0	0	0	0	0	0	0	0	0	0	0
									YTD % of	Renewals	(w/o Student N	on-Renewals)	56.25%

Yearlong Trend of Total Membership July 2022 to June 2023



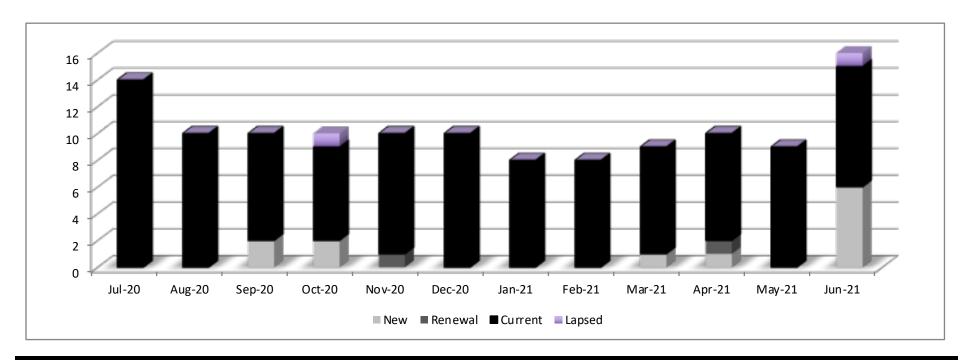
	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
New	0	0	0	0	0	0	5	0	1	0	0	2	8
Lapsed	0	0	0	2	0	0	0	0	0	0	1	0	3
Renewal	0	0	0	0	0	1	1	0	0	0	2	1	5
Current	12	12	9	8	10	9	9	15	13	13	11	13	
Total	12	12	9	10	10	10	15	15	14	13	14	16	
Gain/Loss	-7	0	-3	1	0	0	5	0	-1	-1	1	2	-3
% Change	-36.84%	0.00%	-25.00%	11.11%	0.00%	0.00%	50.00%	0.00%	-6.67%	-7.14%	7.69%	14.29%	-15.79%
Non-renew	7	0	3	1	0	0	0	0	2	1	0	0	14
									YTD # of S	Student Me	embers Non-	-Renewals	2
									YTD % of	Renewals	(w/o Student N	on-Renewals)	47.06%

Yearlong Trend of Total Membership July 2021 to June 2022



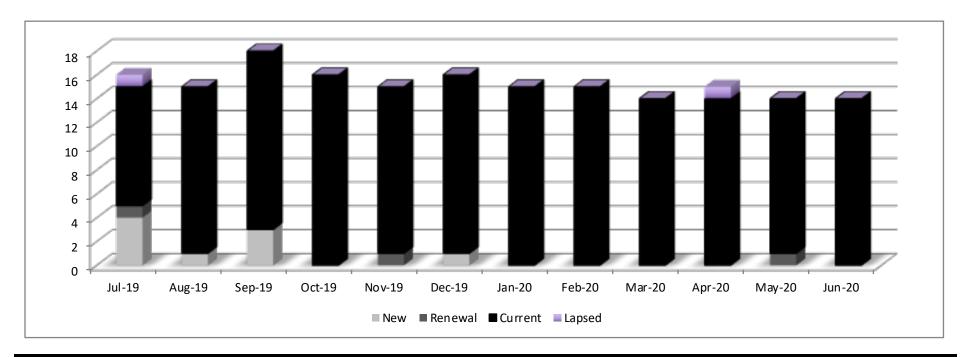
	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total
New	0	1	0	0	0	1	0	1	1	0	0	0	4
Lapsed	0	2	0	0	0	0	0	1	0	1	0	0	4
Renewal	0	1	0	0	1	0	0	0	0	0	2	0	4
Current	16	15	19	18	14	15	16	16	18	18	17	19	
Total	16	19	19	18	15	16	16	18	19	19	19	19	
Gain/Loss	0	3	0	-1	-3	1	0	2	1	0	0	0	3
% Change	0.00%	18.75%	0.00%	-5.26%	-16.67%	6.67%	0.00%	12.50%	5.56%	0.00%	0.00%	0.00%	18.75%
Non-renew	0	0	0	1	3	0	0	0	0	1	0	0	<i>5</i>
									YTD # of S	Student Me	embers Non	-Renewals	0
									YTD % of	Renewals	(w/o Student N	on-Renewals)	50.00%

Yearlong Trend of Total Membership July 2020 to June 2021



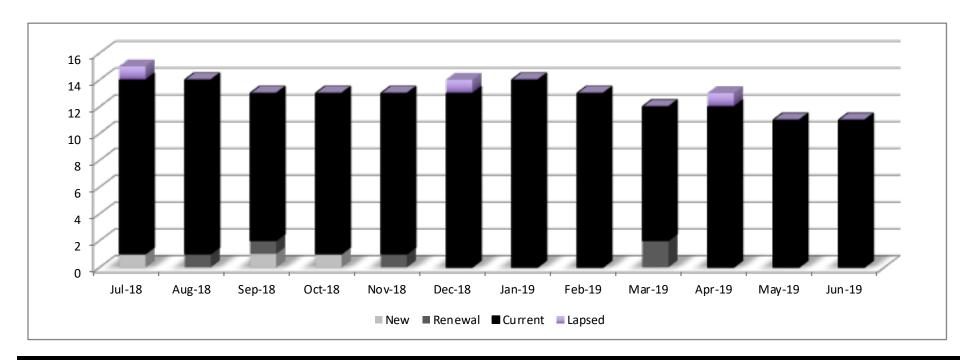
	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
New	0	0	2	2	0	0	0	0	1	1	0	6	12
Lapsed	0	0	0	1	0	0	0	0	0	0	0	1	2
Renewal	0	0	0	0	1	0	0	0	0	1	0	0	2
Current	14	10	8	7	9	10	8	8	8	8	9	9	
Total	14	10	10	10	10	10	8	8	9	10	9	16	
Gain/Loss	0	-4	0	0	0	0	-2	0	1	1	-1	7	2
% Change	0.00%	-28.57%	0.00%	0.00%	0.00%	0.00%	-20.00%	0.00%	12.50%	11.11%	-10.00%	77.78%	14.29%
Non-renew	0	4	2	3	0	0	2	0	0	0	1	0	12
									YTD # of	Student Me	embers Non	-Renewals	0
									YTD % of	Renewals	(w/o Student N	on-Renewals)	28.57%

Yearlong Trend of Total Membership July 2019 to June 2020



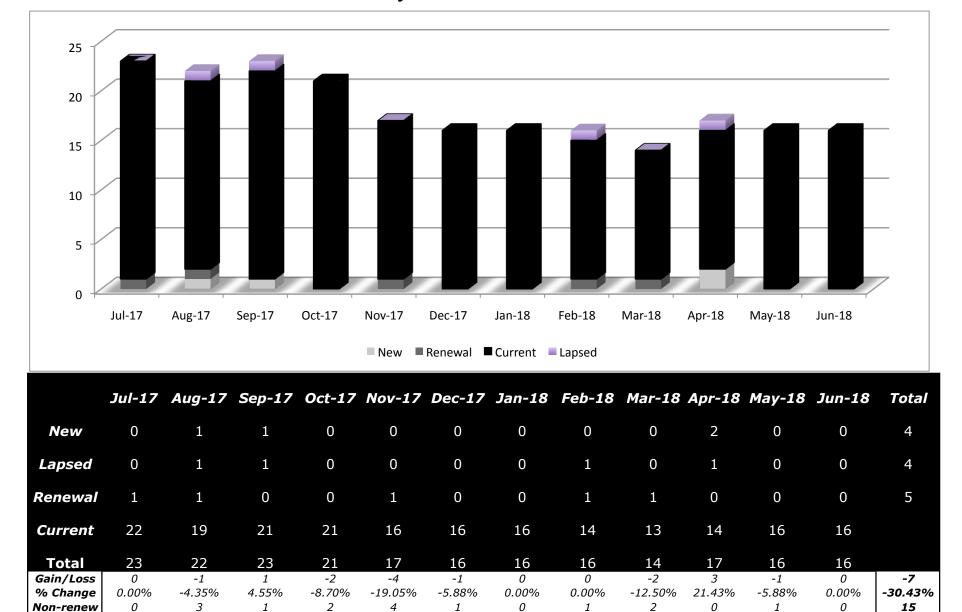
	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
New	4	1	3	0	0	1	0	0	0	0	0	0	9
Lapsed	1	0	0	0	0	0	0	0	0	1	0	0	2
Renewal	1	0	0	0	1	0	0	0	0	0	1	0	3
Current	10	14	15	16	14	15	15	15	14	14	13	14	
Total	16	15	18	16	15	16	15	15	14	15	14	14	
Gain/Loss	5	-1	3	-2	-1	1	-1	0	-1	1	-1	0	3
% Change	45.45%	-6.25%	20.00%	-11.11%	-6.25%	6.67%	-6.25%	0.00%	-6.67%	7.14%	-6.67%	0.00%	<i>27.27</i> %
Non-renew	0	2	0	2	1	0	1	0	1	0	1	0	8
									YTD # of S	Student Me	embers Non	-Renewals	0
									YTD % of	Renewals	(w/o Student N	on-Renewals)	45.45%

Yearlong Trend of Total Membership July 2018 to June 2019



	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	<i>Mar-19</i>	Apr-19	May-19	Jun-19	Total
New	1	0	1	1	0	0	0	0	0	0	0	0	3
Lapsed	1	0	0	0	0	1	0	0	0	1	0	0	3
Renewal	0	1	1	0	1	0	0	0	2	0	0	0	5
Current	13	13	11	12	12	13	14	13	10	12	11	11	
Total	15	14	13	13	13	14	14	13	12	13	11	11	
Gain/Loss	-1	-1	-1	0	0	1	0	-1	-1	1	-2	0	-5
% Change	-6.25%	-6.67%	-7.14%	0.00%	0.00%	7.69%	0.00%	-7.14%	-7.69%	8.33%	-15.38%	0.00%	-31.25%
Non-renew	3	1	2	1	0	0	0	1	1	0	2	0	11
									YTD # of S	Student Me	embers Non	-Renewals	1
									YTD % of	Renewals	(w/o Student N	on-Renewals)	53.33%

Yearlong Trend of Total Membership July 2017 to June 2018



Growth or Retention: Bronze: 1% or 65%; Silver: 2% or 70%; Gold: 3% or 75%; and Diamond: 10% or 80%

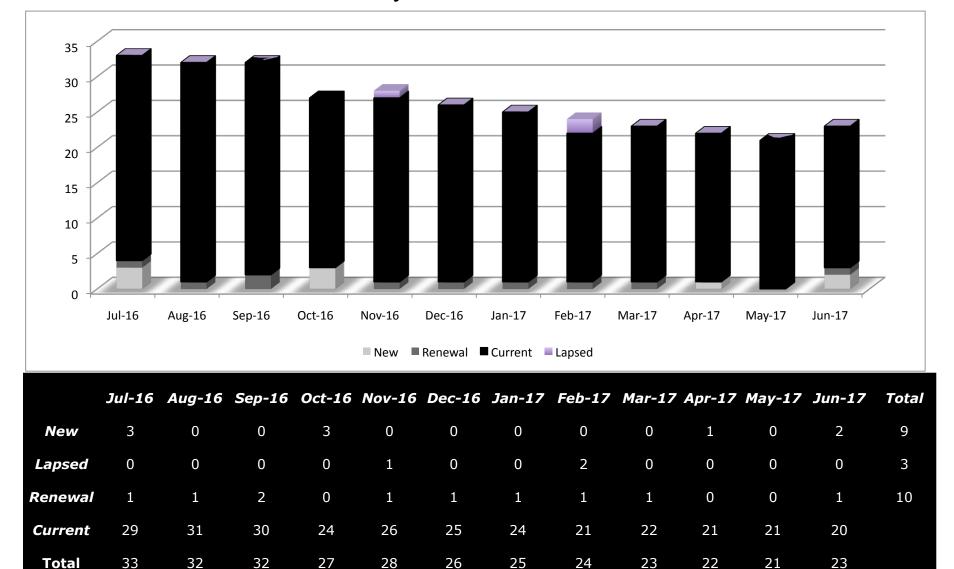
YTD # of Student Members Non-Renewals

YTD % of Renewals (w/o Student Non-Renewals)

1

40.91%

Yearlong Trend of Total Membership July 2016 to June 2017



Growth or Retention: Bronze \$50: 1% or 65%; Silver \$75: 2% or 70%; Gold \$100: 3% or 75%; and Diamond \$200: 10% or 80%

-1

-3.85%

1

-1

-4.00%

-1

-4.17%

-1

-4.35%

-1

-4.55%

YTD # of Student Members Non-Renewals

YTD % of Renewals (w/o Student Non-Renewals)

2

9.52%

-7

-23.33%

19

1

*37.93%* 

-2

-7.14%

2

-5

-15.63%

8

1

3.70%

0

0

0.00%

-1

-3.03%

Gain/Loss

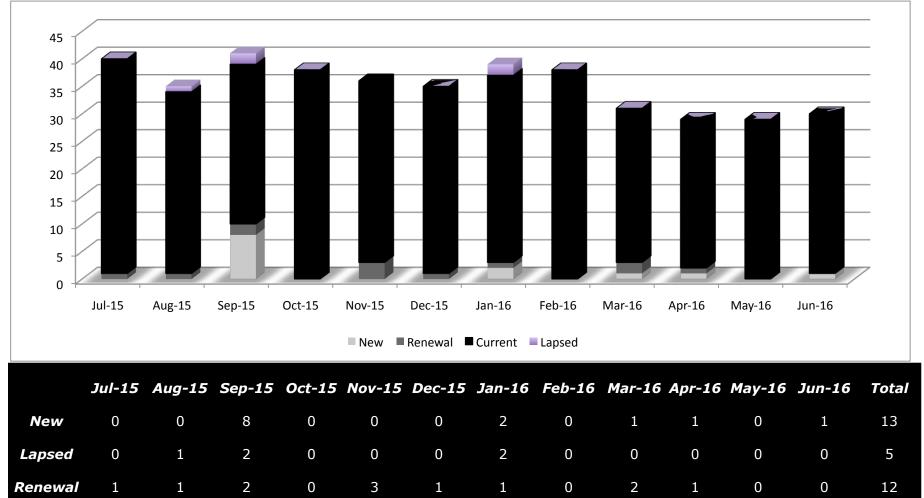
% Change

Non-renew

10.00%

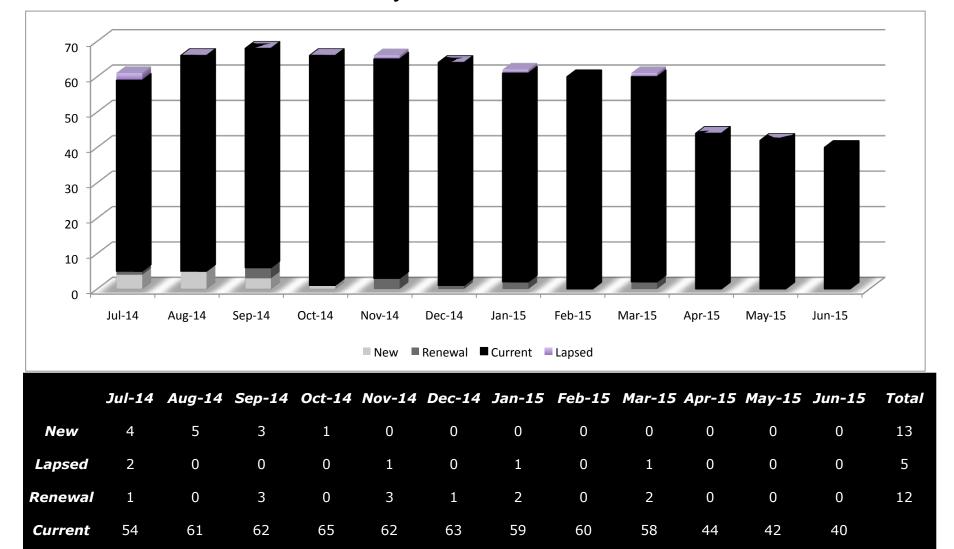
0

Yearlong Trend of Total Membership July 2015 to June 2016



	Jui-15	Aug-15	Sep-15	Oct-15	NOV-15	Dec-15	Jan-16	reb-16	<i>Mar-</i> 16	Apr-16	May-16	Jun-16	Iotal
New	0	0	8	0	0	0	2	0	1	1	0	1	13
Lapsed	0	1	2	0	0	0	2	0	0	0	0	0	5
Renewal	1	1	2	0	3	1	1	0	2	1	0	0	12
Current	39	33	29	38	33	34	34	38	28	27	29	29	
Total	40	35	41	38	36	35	39	38	31	29	29	30	
Gain/Loss	0	-5	6	-3	-2	-1	4	-1	-7	-2	0	1	-10
% Change	0.00%	-12.50%	17.14%	-7.32%	-5.26%	-2.78%	11.43%	-2.56%	-18.42%	-6.45%	0.00%	3.45%	-25.00%
Non-renew	0	6	4	3	2	1	0	1	8	3	0	0	28
									YTD # of S	Student Me	embers Non	-Renewals	3
									YTD % of I	Renewals (	w/o Student N	on-Renewals)	45.95%

Yearlong Trend of Total Membership July 2014 to June 2015



Growth or Retention: Bronze \$50: 1% or 65%; Silver \$75: 2% or 70%; Gold \$100: 3% or 75%; and Diamond \$200: 10% or 80%

62

-2

-3.13%

3

60

-2

-3.23%

2

61

1

1.67%

0

44

-17

-27.87%

17

42

-2

-4.55%

2

YTD # of Student Members Non-Renewals

YTD % of Renewals (w/o Student Non-Renewals)

40

-2

-4.76%

-16

-28.57%

34

4

64

-2

-3.03%

Total

Gain/Loss

% Change

Non-renew

61

5

8.93%

1

66

5

8.20%

68

2

3.03%

66

-2

-2.94%

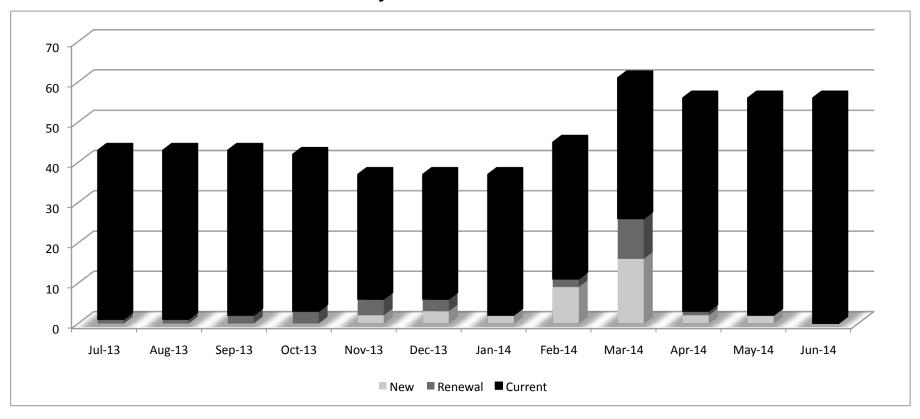
3

66

0

0.00%

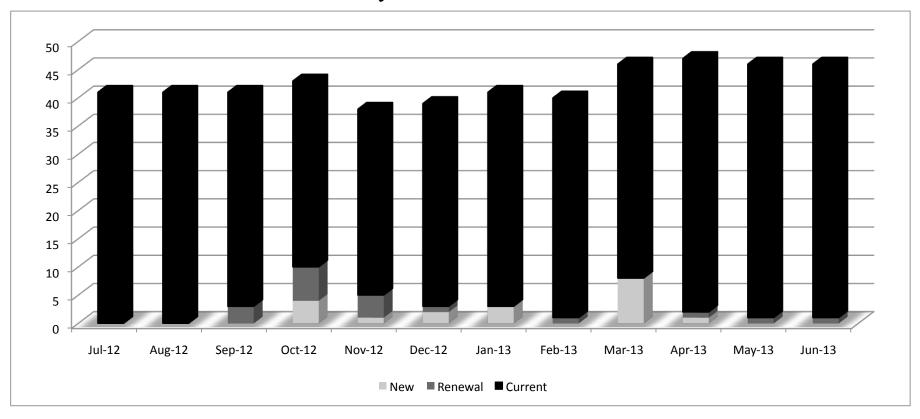
Yearlong Trend of Total Membership July 2013 to June 2014



	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Total
New	0	0	0	0	2	3	2	9	16	2	2	0	36
Renewal	1	1	2	3	4	3	0	2	10	1	0	0	27
Current	42	42	41	39	31	31	35	34	35	53	54	56	
Total	43	43	43	42	37	37	37	45	61	56	56	56	
Gain/Loss	-3	0	0	-1	-5	0	0	8	16	-5	0	0	10
% Change	-6.52%	0.00%	0.00%	-2.33%	-11.90%	0.00%	0.00%	21.62%	35.56%	-8.20%	0.00%	0.00%	21.74%
Non-renew	3	0	0	1	7	3	2	1	0	7	2	0	26

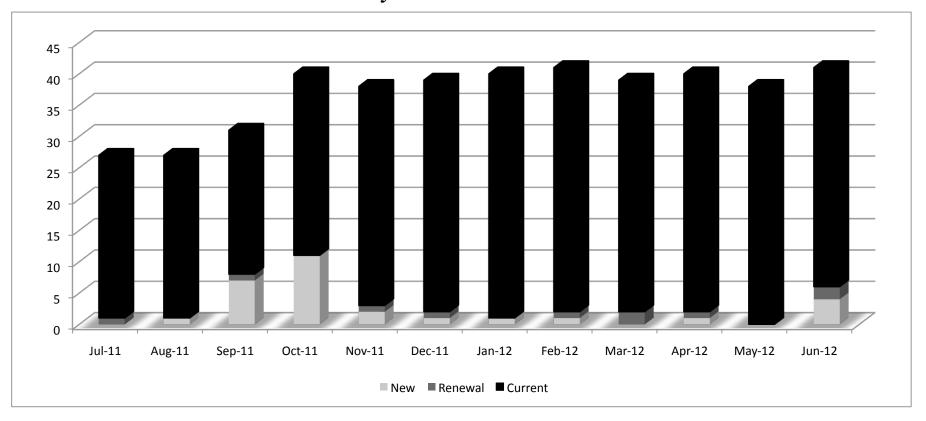
Membership Growth: 1% Bronze = \$50, 2% Silver = \$75, 3% Gold = \$100, and 10% Diamond = \$200

Yearlong Trend of Total Membership July 2012 to June 2013



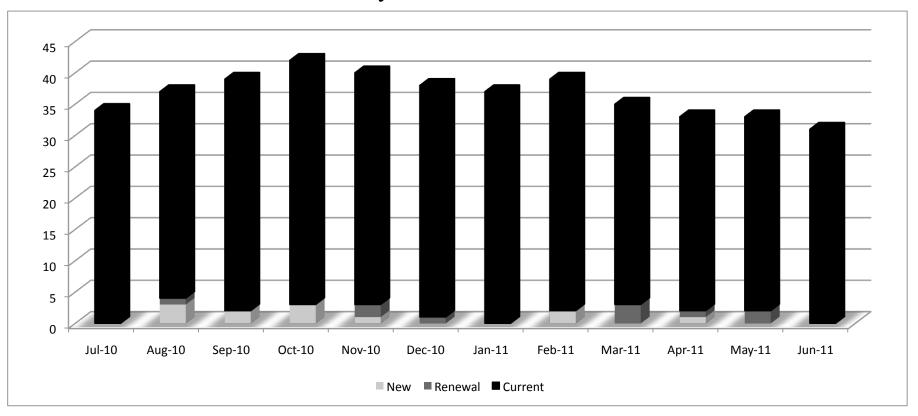
	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Total
New	0	0	0	4	1	2	3	0	8	1	0	0	19
Renewal	0	0	3	6	4	1	0	1	0	1	1	1	18
Current	41	41	38	33	33	36	38	39	38	45	45	45	
Total	41	41	41	43	38	39	41	40	46	47	46	46	
Gain/Loss	0	0	0	2	<b>-</b> 5	1	2	-1	6	1	-1	0	5
% Change	0.00%	0.00%	0.00%	4.88%	-11.63%	2.63%	5.13%	-2.44%	15.00%	2.17%	-2.13%	0.00%	12.20%
Non-renew	0	0	0	2	6	1	1	1	2	0	1	0	14

Yearlong Trend of Total Membership July 2011 to June 2012



	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Total
New	0	1	7	11	2	1	1	1	0	1	0	4	29
Renewal	1	0	1	0	1	1	0	1	2	1	0	2	10
Current	26	26	23	29	35	37	39	39	37	38	38	35	
Total	27	27	31	40	38	39	40	41	39	40	38	41	
Gain/Loss	-4	0	4	9	-2	1	1	1	-2	1	-2	3	10
% Change	-12.90%	0.00%	14.81%	29.03%	-5.00%	2.63%	2.56%	2.50%	-4.88%	2.56%	-5.00%	7.89%	32.26%
Non-renew	4	1	3	2	4	0	0	0	2	0	2	1	19

Yearlong Trend of Total Membership July 2010 to June 2011



	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Total
New	0	3	2	3	1	0	0	2	0	1	0	0	12
Renewal	0	1	0	0	2	1	0	0	3	1	2	0	10
Current	34	33	37	39	37	37	37	37	32	31	31	31	
Total	34	37	39	42	40	38	37	39	35	33	33	31	
Gain/Loss	0	3	2	3	-2	-2	-1	2	-4	-2	0	-2	-3
% Change	0.00%	8.82%	5.41%	7.69%	-4.76%	-5.00%	-2.63%	5.41%	-10.26%	-5.71%	0.00%	-6.06%	-8.82%
Non-renew	0	0	0	0	3	2	1	0	4	3	0	2	15